

Outbound Sales Executive – Two Vacancies

Job Type: Permanent / Full Time

Salary: Negotiable Depending on Experience

The UK's market leader in electrical cable distribution wishes to strengthen its existing team at our London Branch. The role will involve establishing and building relationships with customers, liaising with other Company departments and branches and maintaining the highest standards. The ideal candidate will be confident, motivated, a good communicator, dynamic, and work well in a team.

Candidates should demonstrate the following skills:

- Excellent communication skills both verbally and written
- Excellent organisational skills
- Ability to Identify potential new customers across a broad range of industry sectors
- Contact potential new customers through cold calls, emails and social media channels and report findings
- Enthusiastic and outgoing individual who can speak to potential customers at any level
- Identify customer needs and propose solutions to fulfil their requirements
- Maintain and build relationships with existing customers
- Manage, identify and track all opportunities
- Work as part of wider team
- Enthusiasm and willingness to learn
- have held a similar role in sales, telemarketing or telesales

To apply, please send your CV to careers@clevelandcable.com